

A low-angle, close-up photograph of a musician playing a saxophone. The musician is in silhouette, wearing a dark jacket and glasses. The saxophone is a bright, polished brass instrument, catching the light. The background is a deep blue with wispy, white smoke or steam rising from the bottom, creating a dramatic, atmospheric effect. The lighting is directional, highlighting the contours of the saxophone and the musician's hands.

**We understand
the Music
and Entertainment
Industry.**

BANKS GROUP



Let's get started.

For any artist or group, there can be many frustrations in determining what is best for their financial affairs.

Banks Group removes this stress for you by providing exceptional integrated services that will enhance your bottom line.

Ever since our establishment in 1978 we have prided ourselves in our professionalism and expertise.

However, we do not simply provide services.

At Banks Group we build relationships.

We wouldn't have succeeded in the volatile world of finance if it wasn't for our knowledge and ability, and we would have not grown without developing a rapport with our valued clients.



Slava Ha

A member of CPA Australia, Slava honed his broad base of skills in a number of boutique accounting firms before joining Banks Group in 2003.

He is a Partner of Banks Group with more than 18 years' experience in providing accounting, taxation and business advice to local and international clients. Slava's interest in music has led to him making a significant contribution to the Music and Entertainment unit of the firm, attracting new clients both locally and internationally. His clients include: Temper Trap, Gotye and Guy Sebastian.

Slava is involved with the volleyball competition in his neighbourhood and plays squash with colleagues and friends. He listens to all kinds of music and loves entertaining family and friends.



Serge Bolzonello

Serge is a qualified chartered accountant highly specialised in the entertainment and creative industry.

Serge has worked for both the Australian Taxation Office and as the manager of a boutique Melbourne firm specialising in the entertainment industry. The experience he gained from this work in the 1980s and 90s, together with his enthusiasm and vision, gave him the impetus to establish one of the largest and most successful firms in Australia dealing specifically with music and entertainment.

His list of clients reads like a who's who of the music world: Jet, Eskimo Joe, Sneaky Sound System, Evermore, Pete Murray, Kasey Chambers, Tim Minchin, Temper Trap and many more.

His philosophy has always been based on assisting his artists to build wealth from their creative talents.



It's about teamwork.

At Banks Group your business's success and the professional advice we provide to help achieve it go hand in hand. In fact, we link you to the people best qualified to improve your business's bottom line.

Professionals that consult, advise and help you profit from our integrated approach. Professionals who utilize the latest technology and provide proactive value-added services.

Each of our professionals is an expert in a particular field of finance and business, but critically, they value the importance of working together.

At Banks Group we respect teamwork. Our integrated approach ensures each client receives the best advice and solutions, specific to their needs. Banks Group tailors individual strategies for every single client.

We take time to understand your needs, and once we develop strategies, we take time to communicate these to you in simple, no fuss terms.



General services provided to clients.

- Accounting and Business Services
- Taxation
- Superannuation
- Management Accounting
- Audit and Assurance
- Management Accounting
- Corporate Advisory
- Wealth and Lifestyle Management
- Finance and Lender Support
- IT Support



Services offered to the music industry.

We are able to offer a wide range of services tailored for artists and groups including:

- Development and preparation of Export Development Grants
- Withholding tax clearances for visiting performers
- Preparation and lodgement of GST (Goods and Services Tax)
- Domestic and international tax planning
- Tour accounting and financial management/bookkeeping
- Management of bank accounts
- Annual taxation and compliance requirements
- Tour reconciliations
- Audits, Royalty examinations and forensic accounting
- Tour budgets preparation and analysis
- Business Structures and negotiations
- Residency issues and the use of foreign tax jurisdictions agreements.

Banks Group.

We will make your business our business.



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